

PRICE LIST 2021

BOAT	CABINS/ TOILETS /BERTHS	BUILT	27.03.-24.04. 02.10.-30.10.	24.04.-15.05. 25.09.-02.10.	15.05.-05.06. 11.09.-25.09.	05.06.-19.06. 28.08.-11.09.	19.06.-10.07. 14.08.-28.08.	10.07.-14.08.	REFUNDABLE DEPOSIT
Bavaria 37 C	3/1/6+2	2015.	1.000	1.300	1.700	2.000	2.300	2.600	1.000
Bavaria 41 C	3/1/6+1	2016.	1.300	1.600	2.100	2.600	3.000	3.200	1.500
Bavaria 45 C	4/3/8+1	2014.	1.700	2.100	2.700	3.200	3.700	4.200	1.500
Elan I 494	5+1/2/10+2	2014.	2.000	2.600	3.300	4.200	4.700	5.200	2.500
Lagoon 400S2	4+2/4/8+2+2	2018.	2.500	3.200	4.100	5.100	6.400	7.200	3.500

*Prices are per boat per week in Euro. Kuna amount is calculated on the payment day according to the middle exchange rate of HNB(Croatian National Bank) published on <https://www.hnb.hr/temeljne-funkcije/monetarna-politika/tečajna-lista/tečajna-lista>

INCLUDED IN PRICE

13% VAT
 Boat with the inventory as specified in the inventory list
 Berths in base marina*
 *for Lagoon 400S2 only the first and last day

NOT INCLUDED IN PRICE

Bank transfer fees
 Fuel
 Berths in other marinas

MANDATORY EXTRAS

CHARTER PACK*: 200€ up to 41ft, 240€ > 41 ft, catamaran 280€
TOURIST TAX: 10Kuna/person/day > 18, 12-18 pay 50€, <12 don't pay

*Charter pack includes: VAT 25%, final cleaning, bed linen, bath towels (2pp), 2 x gas bottles, dish wash, hand soap, 2 sponges, 1 kitchen paper, 2 kitchen clothes, 2 rolls of toilet paper per toilet, garbage bags, Croatian mobile phone with prepaid card, outboard engine with 5l fuel, 2 snorkel sets, diver's fee

OPTIONAL EXTRAS

Stand up paddle board 100€/week
 Beach towels 5€/ piece
 Wi Fi 75GB 20€/week
 Donut 20€/week
 Extra snorkel set 15€/week*
 Early boarding (by 1PM) 100€/charter**

*two sets per boat are already included, set includes: mask + snorkel + adjustable flippers

**not available with crewed (skipper + hostess) charters, subject to possibility

Fair Wind Ltd, charter company & tourist agency, VAT: HR19625230765, AGENCY ID: HR-AB-21-060301177, **Bank account:** Zagrebačka bankadd Zagreb, IBAN: HR33236000001102385182; **Headquarter**

office: Luke Botića 9, 21210 Solin, Croatia

Base marina office: ACI MARINA SPLIT, Uvala baluni, Split

DISCOUNTS

EARLY BOOKING*

SAILBOATS: 30% for periods 27.03.-05.06.2021.
 20% all other periods

CATAMARAN: 25% for periods 27.03.-05.06.2021.
 15% all other periods

*excludes all other discounts, valid till 31.01.2021. or up 6 months before the start of the charter

OTHER DISCOUNTS – not to be combined with early booking

2 weeks charter - 5%
 3 weeks charter - 10%
 4 weeks charter - 15%
 repeated client - 5%

MAX DISCOUNT APART FROM EARLY BOOKING:

SAILBOATS: 20%

CATAMARAN: 15%

CREW SERVICES*

SKIPPER: 150€/day + nourishing, 1.050€/week + nourishing

HOSTESS: 125€/day + nourishing, 875€/week + nourishing - **up to 6 guests**

150€/day+nourishing, 1.050€/week +nourishing - **up to 10 guests**

NOTE FOR HOSTESS'S SERVICES: The hostess prepares 2 meals: breakfast and a light lunch or dinner. On the request she can sometimes prepare a third meal at a price of 15 € / person for the service of preparing the third meal (crew included in the number of persons). Groceries for meals are paid by the guest.

*payable directly to the service provider

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ONE WAYS TO / FROM DUBROVNIK

One way to Dubrovnik* 450€ + mooring fees in DU+ check-out on Friday 8AM in Dubrovnik
One way from Dubrovnik 450€ + mooring fees in DU+check-in on Sunday 5PM in Dubrovnik
*to be ordered in advance, subject to availability

REFUNDABLE SECURITY DEPOSIT

Covers the Casco insurance policy deductible
Amounts specified in price list for each boat
Cash or authorization on Visa or Master card
Returned if no damage

NON-REFUNDABLE SECURITY DEPOSIT

*Needs to be ordered at least a week in advance
BAVARIA 37-100€/week (non-refundable) +100€/week refundable
BAVARIA 41-150€/week (non-refundable) +150€/week refundable
BAVARIA 45-150€/week (non-refundable) +150€/week refundable
ELAN I 494 - 250€/week (non-refundable) + 250€/week refundable
LAGOON 400S2 – 350€/week (non-refundable) +350€/week refundable

PAYMENT CONDITIONS

BOAT: 20% by booking confirmation/contract signing, 30% 4 weeks before starting date, 50% by bank transfer (wire) or Visa/Master credit card using our online payment system
MANDATORY EXTRAS: by check-in
OPTIONAL EXTRAS: by check-in
CREW SERVICES: directly to the crew in cash

SHORTER PERIOD PRICING & CONDITIONS

Not always available, Fair Wind reserves the right to decide upon relevant circumstances when to offer
2-5 DAYS – weekly price divided with 6 multiplied by number of days, no discount applicable
6 DAYS – weekly price, listed discounts applicable
10 DAYS – weekly price divided with 7 multiplied with 10 + 10% supplement, no discounts applicable

INFORMATIVE PRICES FOR THIRD PARTY SERVICES

Third party services are payable directly to the service provider
PARKING IN ACI SPLIT 500kn/car/week
TRANSFER AIRPORT – MARINA: 40€ regular car, 4 persons – small luggage
50€ minivan, 7+1 persons
TRANSFER WITH THE STOP AT THE SUPERMARKET
Transfer price + 15€ for waiting up to one hour
DUBROVNIK – SPLIT – 280€ minivan, 7+1 persons
250€ regular car, 4 persons – small luggage
DUBROVNIK – STON – SPLIT - 310€ minivan, 7+1 persons
- 280€ regular car, 4 persons – small luggage

EMBARKATION /DISEMBARKATION

EMBARKATION: Saturday after 5:00PM
DISEMBARKATION: Saturday till 08:00 AM *
* obligatory return to the marina on Friday by 18:00!

- The general conditions of chartering vessels are the consistent part this price list and are published on the web page www.croatia-charter.hr
- Fair Wind Ltd. Reserves the right to change prices without the previous notice
- Any price from the price list can be subject to the individual discounts approved by Fair Wind Ltd depending on the relevant circumstances at a given moment e.g. last minute, special offer etc...
- Boats are chartered exclusively on a Saturday – Saturday weekly basis but Fair Wind Ltd reserves the right to decide upon relevant circumstances – booking situation, law season or similar – when to offer charters for the periods shorter or other than a Saturday - Saturday week
- Complaint on the quality of our services may be submitted in writing to the company's postal address: Luke Botića 9, 21210 or by e-mail at: booking@croatia-charter.hr . Fair Wind Ltd will reply to the complaint within 15 days' period.